

February 2011
Your reference:
Our reference: BB/EF

Dexia Management Services Limited
Shackleton House
4 Battle Bridge Lane
LONDON. SE1 2RB

Dexia Credit Local
Shackleton House
4 Battle Bridge Lane
LONDON. SE1 2RB

23 February 2011

Dear Sirs

North West Fire and Rescue Services PFI Project

To the Facility Agent, the Arranging Banks, the Security Trustee and the Original Lenders, each as defined in the Agreement referred to below.


I refer to the Loan Facilities Agreement dated 23 February 2011 between, amongst others, Balfour Beatty Fire and Rescue NW Limited (CN 07403391) of 6th Floor, 350 Euston Road, Regent's Place, London, NW1 3AX, Balfour Beatty Fire and Rescue Holdings Limited (CN 07404085) of 6th Floor, 350 Euston Road, Regent's Place, London, NW1 3AX and yourselves (the "Agreement"). Terms defined and references construed in the Agreement have the same meaning and construction in this Certificate.

I, Christine Wilson being Group Solicitor, Environment and Property for Cumbria County Council (the "Authority") am duly authorised by the Authority to deliver this Certificate and make the following certification:

1 **"Alcatel" Letter**

Attached at Appendix 1 is a true copy of the letter sent on behalf of the Authority to Safer Communities for the North West.

This certificate is given by me on behalf of the Authority without incurring personal liability.

 GROUP SOLICITOR

on behalf of Cumbria County Council

APPENDIX 1



"An Excellent Authority"

Derek Sharkey
Bid Manager
Safer Communities for the North West
C/o Cyril Sweett Investments Limited
2nd Floor
180 St. Vincent Street
Glasgow
G2 5SG

Colin Schofield
North West Fire PFI Project
Manager
Service Headquarters
Bridle Road
Bootle
Merseyside
L30 4YD

Telephone: 0151 296 4000
(Your call may be recorded)

Extn: 4203 Mr C Schofield

Direct Line: 0151 296 4203
Fax: 0151 296 4224

Email: colinschofield@merseyfire.gov.uk

Web Site: www.merseyfire.gov.uk

Your ref:

Our ref: PFI/SST/CS/AM

Date: 23rd March 2010

Dear Derek,

North West Fire and Rescue Services PFI Project ("the Project")

Thank you for submitting your Final Tender for the Project.

The evaluation process is now complete and the purpose of this letter is to inform you of our decision to award the contract for the Project to Balfour Beatty Fire and Rescue.

As you are aware, we undertook a detailed review of the Final Tenders received in accordance with the disclosed evaluation methodology and criteria set out in section 4 and Appendices 8 & 9 of the Call for Final Tenders. The criteria and weightings for the qualitative evaluation were:

- (a) Technical 70%;
- (b) Financial and Commercial 20%; and
- (c) Legal and Contractual 10%.

The above criteria were further sub-divided into sub-criteria which were detailed in Appendices 8 & 9 of the Call for Final Tenders which are discussed further below.

In addition, a quantitative evaluation of the Net Present Value of the total Annual Unitary Payment was also undertaken as set out in Appendix 8 of the Call for Final Tenders.

As a result of the evaluation carried out in accordance with the evaluation methodology disclosed in the Call for Final Tenders, the Authorities have decided that the most economically advantageous tender was submitted by Balfour Beatty Fire and Rescue.



2004-2005
Services for Older People



I hereby certify that this is a  copy of the original.

S. Lindsay
Head of Legal Practice
Cumbria County Council
The Courts
Carlisle CA3 8LZ
Dated

Group Solicitor

